

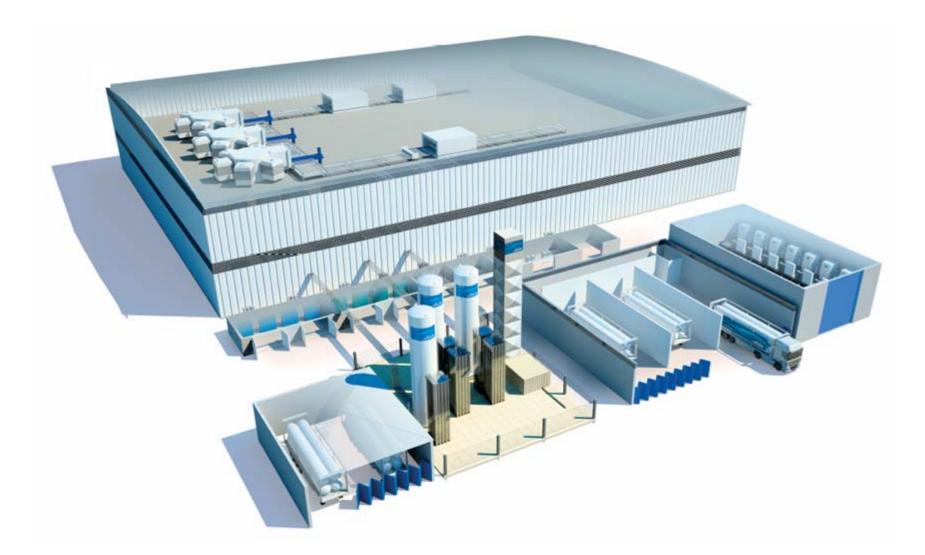
Sustainability from a Gas Suppliers Perspective

Andreas Weisheit Head of Business Development – Solar

Linde in PV

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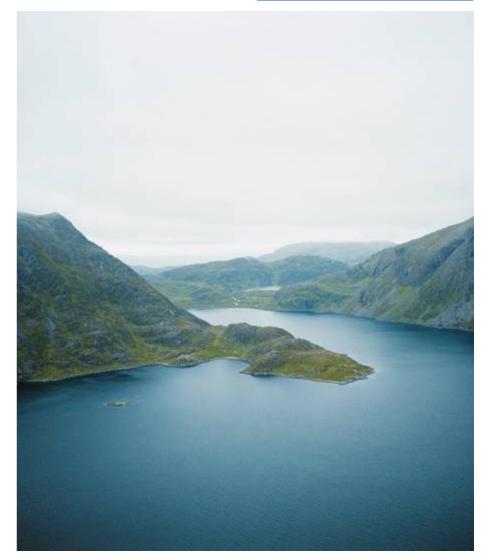


Sustainability & CO₂ Footprint Considerations

- Process gas optimization
 - Replacing greenhouse gases
- Material recycling
- On-site plant design
 - **Energy efficiency**
 - **Emissions reduction & avoidance**
- Gas supply engineering
 - On-site dopant blending
 - Purge gas treatment
- Supply chain management
 - Logistics & CO₂ footprint
 - On-site specialty gas production







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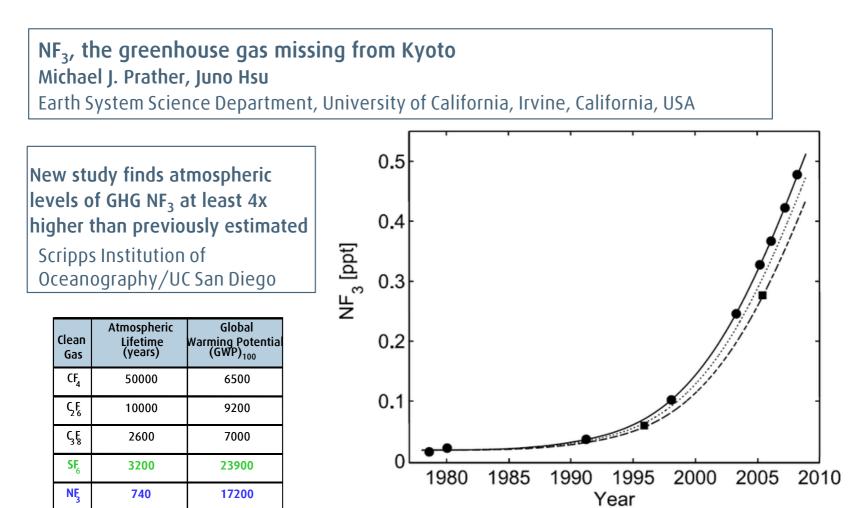
Taking a deeper look Greenhouse gas replacement

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Taking a deeper look Energy Efficiency





Spectra N Nitrogen Plants

- Best in Class, worldwide Linde patented process yields a significant reduction in power consumption compared to conventional designs.
 - -40% electricity consumption
 - < 0,2 versus 0,33 kW/nm³ GAN

Taking a deeper look Emissions reduction



Hydrogen on-site generation

- Steam methane reforming
 - Most common and most economic process for large plants
 - By-product: CO₂ (Carbon Capture & Storage)
- Electrolysis
 - Economic for small scale plants
 - High electricity consumption
 - Option: renewable energy feed (Hydro)
- Green Hydrogen
 - Biomass feed
 - Algae
 - Efficiency improvements needed

Taking a deeper look On-site gas blending





CO₂ Footprint benefits

- Transportation
- Off-site filling / handling
- Cylinder change / purge
- Gas usage / heels

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Conclusion



- Cost and CO₂ footprint are complimentary in most areas from a gas suppliers point of view
- Both need to be addressed for a truly sustainable development

